

CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

Integra Bank Corporation

Point of Contact:	Michael B. Carroll, EVP-CFO	RSSD: (For Bank Holding Companies)	1132654
UST Sequence Number:	855	Docket Number: (For Thrift Holding Companies)	N/A
CPP/CDCI Funds Received:	83,586,000	FDIC Certificate Number: (For Depository Institutions)	N/A
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	N/A
Date Funded (first funding):	February 27, 2009	City:	Evansville
Date Repaid ¹ :	N/A	State:	Indiana

¹If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).

☒ **Increase lending or reduce lending less than otherwise would have occurred.**

The CPP funds have allowed us to lend more than we otherwise would have had we not received the funds, given the stress we have had in our CRE portfolio. We have continued to lend funds in our core community markets when structured appropriately, fairly priced and accompanied by deposits.

☒ **To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).**

The loans we had made in our community markets consist of commercial and industrial, direct consumer, certain small business related commercial real estate and residential mortgage loans.

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☐ Increase securities purchased (ABS, MBS, etc.).

☐ Make other investments.

☒ Increase reserves for non-performing assets.

We have increased our allowance for loan losses from 2.59% of total loans at December 31, 2008 to 7.10% at December 31, 2010, an increase of \$31.4 million; during this same time, it increased as a percentage of non-performing loans from 42.70% to 48.63%.

☒ Reduce borrowings.

Receipt of the funds did initially contribute to our ability to reduce wholesale borrowings. Total wholesale borrowings plus brokered certificates of deposit, totaled \$749.0 million and \$776.2 million at year end 2010 and 2009, compared to \$1.043 billion at December 31, 2008.

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☒ **Increase charge-offs.**

Net loan charge-offs for 2010 and 2009 were \$114.4 million and \$89.1 million, compared to \$28.6 million in 2008. In 2009, we also charged off the deferred income tax asset we had on our balance sheet at December 31, 2008 of \$67.8 million.

☐ **Purchase another financial institution or purchase assets from another financial institution.**

☐ **Held as non-leveraged increase to total capital.**

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What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

During 2009, the receipt of these funds allowed us to avoid formal capital restrictions as well as additional losses of liquidity sources and a heightened level of reputation risks that could have further impacted our operations. However, in 2010, our credit losses continued to increase, resulting in continued declines in capital and imposition of a formal capital directive at Integra Bank NA. At December 31, 2010, each of the regulatory capital ratios at Integra Bank Corporation were negative, while Integra Bank NA's ratios placed it in the "undercapitalized" category for purposes of the Prompt Corrective Action regulations. At March 31, 2011, Integra Bank NA's ratios placed it in the "critically undercapitalized" category.

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What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?

Participation in the CPP resulted in a substantial addition to our capital base in 2009, both at our holding company and at our wholly owned bank subsidiary, Integra Bank NA, and represented 80.1% of our consolidated total equity at December 31, 2009. It allowed us to absorb the following during 2009 while remaining well capitalized at the bank level at December 31, 2009: a provision for loan losses of \$113.4 million, an increase to our deferred income tax valuation allowance of \$101.0 million, a reduction in net interest income in part due to the amount of non-performing assets and higher loan collection and personnel costs. During 2009, we invested \$60.9 million, or about 72.9% of the funds received into Integra Bank N.A., allowing it to remain well capitalized at December 31, 2009. The funds also helped us maintain sufficient liquidity at the holding company level to fund normal operations and also allowed us to maintain adequate capital levels at the holding company. The positive impact of the CPP funds on our capital and liquidity allowed us to formulate an action plan to reduce our credit risk, improve our capital positions and return to profitability. That plan included exiting the commercial real estate line of business for both the short and long term, narrowing our operating footprint through the sale of multiple branch clusters, using the capital generated from those branch sales to increase sales of both performing and non-performing assets, ensuring adequate levels of liquidity and improvement in our credit quality measures and finally, aggressively reducing our cost structure to match our core earning capacity, aggressively marketing our services to our customers and returning to profitability. During 2010, we executed multiple components of that plan, resulting in reductions in total commercial real estate loans, capital generation through the sale of multiple branch clusters, reduction of our cost structure and execution of action plans to ensure we had adequate liquidity levels. However, continuing credit losses in 2010 more than offset the 2009 addition to the capital base. At December 31, 2010, equity at our holding company had declined to \$(18.8 million), while the Bank was undercapitalized. We were able to lend to our customers located in our core operating footprint more than we otherwise would have in both 2009 and 2010 as a result of receipt of the CPP funds.

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Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.